

Slot Bonus Program

FOR 403(B), 457(B) & 3121¹ PLANS

National Life Group slot bonus program is built with a long term goal of client acquisition and continued plan sponsor penetration. This structure is in place to encourage new slot openings and prolonged consistent application submissions over time. Opening a new slot² and or activating a dormant slot can make you eligible to participate in the Slot Bonus Program.

Slot Bonus: Two Components

The slot bonus program has an initial slot bonus and a per application bonus. The initial one-time slot bonus payout is dependent on the size of the plan. In addition, a fixed per/app component is available and increases over 3 years from \$15 per application in year-one to \$30 per application in year-three.

You must meet production requirements each year to be eligible for the payout and continued protection of the slot. Failure to meet any of the annual slot bonus qualifications will forfeit future year payouts.

Part I: Initial Slot Bonus

A new slot or a dormant slot that is reactivated is eligible for the initial slot bonus. To qualify for a payout the first application must be paid within 90 days of the plan open date. The payout is dependent on the size of the new plan.³

# of Employees per District	Initial Slot Bonus ⁴ First App Paid – 90 Days
1 – 500	\$250.00
500 – 1,000	\$500.00
1,001 – 5,000	\$2,000.00
5,001 – 10,000	\$3,000.00
10,000+	\$4,000.00

Part II: Per Application Bonus

A new slot or dormant slot that is reactivated is eligible for a fixed rate payout per application that increases over 3 years from \$15 to \$20 to \$30 per application each consecutive year as illustrated in the table below. To qualify for a payout a minimum of 35 apps per 500 employees must be met and the payout is capped at 50 apps per 500 employees. If 35 apps per 500 employees is not met, there is no fixed payout.

Maximum Payouts Example:⁵

# of Employees per District	Year 1 (\$15/app)	Year 2 (\$20/app)	Year 3 (\$30/app)
500	\$750.00	\$1,000.00	\$1,500.00
1,000	\$1,500.00	\$2,000.00	\$3,000.00
2,000	\$3,000.00	\$4,000.00	\$6,000.00
3,000	\$4,500.00	\$6,000.00	\$9,000.00
5,000	\$7,500.00	\$10,000.00	\$15,000.00

See reverse side for rules.

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Guarantees are dependent upon the claims-paying ability of the issuing company.

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