National Life Group®

Only
17%
of workers are confident their savings will be enough for retirement!*

EDUCATE & EMPOWER

403(b)

A National Life Group® representative can help increase your employees' awareness of your retirement plan and increase their retirement readiness.

Our agents can help your employees understand their retirement savings options by starting with the fundamentals:

- Introduce the basic structure of state pension programs
- Discuss how annuities available through their retirement plan can supplement their state pension.
- Calculate a retirement income gap
- Determine the right amount to save for a better tomorrow

This simple, yet informative curriculum empowers your employees to make informed decisions about their future. Our goal is to create a better financial future for every participant through tailored solutions, and then deliver on those commitments when ready for retirement. We have been in the business of keeping our promises since 1848.

Consult your National Life Group representative to schedule a group session today!

Products issued by:

National Life Insurance Company® | Life Insurance Company of the Southwest®

*2018 EBRI/Greenwald Retirement Confidence Survey

National Life Group® is a trade name of National Life Insurance Company, founded in 1848 in Montpelier, VT, Life Insurance Company of the Southwest (LSW), chartered in 1955 in Addison, TX and their affiliates. Each company of National Life Group is solely responsible for its own financial condition and contractual obligations. LSW is not an authorized insurer in New York and does not conduct insurance business in New York.

Annuities have withdrawal charges that are assessed during the early years of the contract if the annuity is surrendered. In addition, withdrawals prior to age 59 ½ may be subject to a 10% Federal Tax Penalty. This is not a solicitation of any specific annuity contract.

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DO NOT PRINT

AGENT INSTRUCTION PAGE

for marketing in the 403(b)/457(b) space using seminars

Do Not Print This Page or Provide To The School

This invitation must be used with one of the following:

- "Retirement Readiness" presentation available on National Life's agent portal. You may not change the presentation in any way.
- State TRS brochures
- Another presentation that covers all topics advertised in this invitation and that is approved by NLG Compliance.

Representatives of our broker/dealer, Equity Services, Inc. must submit this and all seminar materials for prior approval through the standard advertising review process.

Prior to marketing in a school system, you must familiarize yourself with National Life's procedures for marketing in schools, and obtain the school's permission. The best way to obtain this training is to attend our 403(b)/457(b) Certified training sessions.

Questions on this can be directed to Retirement Services at

866-243-7174

These Instructions Are For Agent Use Only - Not For Use With The Public