

403(b)/457(b) Certified Training Registration

Stand out in a sea of sameness.

By attending National Life Group's 403 (b) /457 (b) Certified Training Program, your badge will give you a competitive advantage in getting access to public schools, municipalities and 501(c) (3) organizations. The Certified Badge is earned after attending a 403 (b) /457 (b) Certified Training class and submitting five (5) 403 (b) /457 (b) flow annuity policies.





Why Get Certified?

- Learn how to use annuities to grow your business and serve the 403(b)/457(b) marketplace.
- · Identify prospecting and client access techniques.
- Gain practical knowledge on how to use marketing materials and resources to set appointments and close sales.
- Comprehensive review of how to properly navigate working in National Life Group plans.



Who Should Attend?

- Agents licensed and appointed with National Life Group.
- Agents with less than two years experience in 403(b)/457(b) sales.
- · Agents in good standing with National Life Group.
- Agents interested in learning more about getting into the 403(b)/457(b) marketplace.

National Life holds 403(b) / 457(b) Certified Training sessions throughout the year. To view the full schedule and register, visit <u>agentblog.nationallife.com/events</u> or scan the QR code provided.



Registration questions and inquires, please contact Trainer@NationalLife.com

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