

Comparing Retirement Plans

STATE MANDATED PLANS VS. CUSTOMIZED SIMPLE AND SEP IRA PLANS

2025 Tax Year	SIMPLE IRA	SEP IRA	State Mandated Plans
Available to Business Owners	100 or fewer employees	Any size business	Generally, all employers with five or more employees
Eligible Employees	Employees with at least \$5,000 in compensation any two prior years	Employees age 21, worked three of last five years and received at least \$750 (2023) in compensation	Generally, age 18 or older, worked 180 days, earns taxable wages
Employer Contributions	Fixed 2% of compensation for all eligible employees OR dollar for dollar match on all employee contributions up to 3% of compensation	Lesser of 25% of annual compensation OR maximum of \$70,000 per employee	None
Employer Tax Credit: Employer Contributions	Up to \$1000 per eligible employee for qualifying employer contributions made to the plan for the first five years	Up to \$1,000 per eligible employee for qualifying employer contributions made to the plan for the first five years	None
Employer Tax Credit: Startup Costs	Up to \$5,000 for the first three years of the plan for qualified plan startup costs	Up to \$5,000 for the first three years of the plan for qualified plan startup costs	None
Employer Tax Credit: Auto-Enroll	\$500 tax credit for putting an auto- enroll feature in the retirement plan	\$500 tax credit for putting an auto- enroll feature in the retirement plan	None
Employer Tax Deduction	100% of employer match or non- elective contribution	Lesser of all contributions made or 25% of total compensation	None
Employee Contributions	YES: 100% of pay up to \$16,500 Age 50 or older: plus: \$3,500 catch up Age 60–63: plus \$5,200 special catch up	Employee contributions are not permitted.	YES: Auto-enroll contribution averages from 4% to 6% of compensation
Administration Fees	No fees	No fees	Employees average a \$20 to \$25 annual administrative fee
Asset Management Fees	No fees	No fees	Management fee ranges from 0.5% to 1.2%
Guidance and Assistance	YES: Owner and employees assisted by NLG agent	YES: Owner and employees assisted by NLG agent	State run program website

Scan QR code for the SIMPLE and SEP IRA Plan Implementation Checklist

Or go to: natl.life/IRAplan

Products issued by National Life Insurance Company[®] | Life Insurance Company of the Southwest[®]

National Life Group[®] is a trade name of National Life Insurance Company (NLIC), Montpelier, VT, Life Insurance Company of the Southwest (LSW), Addison, TX and their affiliates. Each company of National Life Group is solely responsible for its own financial condition and contractual obligations. Life Insurance Company of the Southwest is not an authorized insurer in New York and does not conduct insurance business in New York.

No bank or credit union guarantee | Not a deposit | Not FDIC/NCUA insured | May lose value | Not insured by any federal or state government agency

Guarantees are dependent upon the claims-paying ability of the issuing company.